1 STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS 2 CONSUMER SERVICES DIVISION 3 IN THE MATTER OF DETERMINING NO. C-04-218-05-SC01 Whether there has been a violation of the 4 Check Cashers and Sellers Act of Washington by: 5 STATEMENT OF CHARGES and CASH U.S.A., INC., and NILO TUAZON, President, Chief Executive NOTICE OF INTENTION TO ENTER 6 Officer and Owner, and AN ORDER TO DENY LICENSE APPLICATION, IMPOSE FINE, ORDER MARITA TUAZON, Secretary, Vice-President and 7 RESTITUTION, BAN FROM INDUSTRY, Owner, AND COLLECT INVESTIGATION FEE Respondents. 8 9 INTRODUCTION 10 Pursuant to RCW 31.45.110 and RCW 31.45.200, the Director of the Department of Financial Institutions 11 of the State of Washington (Director) is responsible for the administration of chapter 31.45 RCW, the Check Cashers and Sellers Act (Act). The referenced statutes (RCW) and rules (WAC) are attached, in pertinent part. 12 After having conducted an investigation pursuant to RCW 31.45.100, and based upon the facts available as of June 13 15, 2005 the Director institutes this proceeding and finds as follows: 14 15 I. FACTUAL ALLEGATIONS 16 1.1 Respondents. 17 Cash U.S.A., Inc. (Cash USA) submitted an application to the Department of Financial Institutions of the State of Washington (Department) for a license to conduct the business of a check casher with a 18 small loan endorsement at the following location: 19 18230 East Valley Road, Suite 141 20 Kent, Washington 98032 21 The application was received by the Department on November 8, 2004. 22 Nilo Tuazon (N. Tuazon) is listed as President, Chief Executive Officer and Owner of B.

STATEMENT OF CHARGES C-04-218-05-SC01 Cash USA, Inc. and Nilo Tuazon and Marita Tuazon

Respondent Cash USA in the application.

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- C. **Marita Tuazon** is listed as Secretary, Vice-President and Owner of Respondent Cash USA in the application.
- **1.2 Locations.** For at least the period beginning July 2003 through January 13, 2005, Respondents have conducted business from the following locations:
 - A. 6951 Martin Luther King Way, Ste 103 & 104, Seattle, WA 98118.
 - B. 18230 East Valley Highway, Ste 141, Kent, WA 98032.
- 1.3 Check Casher License with Small Loan Endorsement. To date, the Department has not issued a license to any of the Respondents to conduct the business of a check casher with a small loan endorsement. To date, the Department has not issued a license to any person to conduct the business of a check casher with a small loan endorsement from either of the addresses listed in paragraph 1.2.

1.4 Temporary Order to Cease and Desist.

- A. On November 2, 2004, the Department issued Temporary Order to Cease and Desist C-04-218-04-TD01 (TCD) and served the TCD on Respondents. The TCD ordered Respondents to immediately cease and desist from: the making of any small loans and from all small loan activity regulated under the Act at any locations; and engaging in any loan business or from negotiation of loan activity regulated under the Act at any locations. Respondents filed timely applications requesting an adjudicative hearing on the TCD.
- B. On December 20, 2004, Respondent N. Tuazon filed an Answer with Affirmative Defenses (Answer Pleading) on behalf of all Respondents.
- C. On January 13, 2005, an adjudicative hearing was conducted in Tacoma Washington by the Office of Administrative Hearings (OAH). Administrative Law Judge Michelle C. Mentzer (ALJ Mentzer) presided over the hearing.
- D. On February 14, 2005, ALJ Mentzer issued an Initial Order Continuing Temporary Order to Cease and Desist (Initial Order), making specific findings of fact and conclusions of law and ordering that the provisions of the TCD shall remain in effect pending issuance and final resolution of a Statement of Charges in this matter.

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1.5 Unauthorized Making of Small Loans. Respondents have engaged in the business of making small loans from the addresses listed in paragraph 1.2 from at least July 2003 through January 13, 2005.

- A. On November 2, 2004, Subpoena to Produce Records C-04-218-04-SB01 (Subpoena) was issued by the Department and served on Respondents concurrently with the TCD discussed in paragraph 1.4. Pursuant to the subpoena, Department personnel obtained small loan files for over one hundred twenty-five (125) borrowers from Respondents. According to these small loan files, all of these borrowers had outstanding small loans due to Respondents as of November 2, 2004, with principal balances totaling over ninety thousand dollars (\$90,000.00).
- B. Pursuant to the subpoena discussed in paragraph 1.5A, Department personnel obtained loan activity schedules from Respondents for the period from January 2004 through November 2, 2004. According to these loan activity schedules, Respondents made over one million eighty-four thousand dollars (\$1,084,000.00) in small loans and collected over one hundred seventy-seven thousand dollars (\$177,000.00) in interest on small loans during this period.
- C. From June 2003 through October 2004, Respondents made over four hundred fifteen thousand dollars (\$415,000.00) in deposits and over four hundred seven thousand dollars (\$407,000.00) in withdrawals in their operating account at Bank of America, NA.
- D. According to financial statements provided to the Department by Respondents as part of their license application materials, Respondent Cash USA earned over one hundred fifty-five thousand dollars (\$155,000.00) in fees between January 1, 2004 and September 30, 2004, and had notes receivable totaling over one hundred seventy thousand dollars (\$170,000.00) as of September 30, 2004.
- E. At least ten (10) borrowers have provided the Department with declarations that they obtained small loans from Respondents Cash USA and N. Tuazon during at least the period from March 2004 through November 2004, and that each of these borrowers had a small loan outstanding with Respondents.
- F. From July 2003 through October 2004, Respondents filed over one hundred thirty (130) Small Claims in the West Division of the King County District Court to collect on dishonored checks written to

Respondent Cash USA. In some of these Small Claims, Respondents entered dishonored checks and loan applications as evidence.

- G. In the Answer Pleading discussed in paragraph 1.4B, Respondent N. Tuazon stated that Respondents operated their business without first obtaining a license from the Department.
- H. At the OAH adjudicative hearing discussed in paragraph 1.4C, Respondent N. Tuazon testified under oath that Respondents had engaged in the business of making small loans from the addresses listed in paragraph 1.2 from at least May 2003 through the date of the hearing.
- 1.6 Failing to Disclose Terms of Small Loans to Borrowers. Respondents have failed to provide borrowers with statutorily required written agreements or written disclosures during the course of making small loans.
- A. None of the small loan files discussed in paragraph 1.5A contain copies of statutorily required written agreements or written disclosures.
- B. At least two (2) borrowers have provided the Department with declarations that Respondents did not provide any written agreements or written disclosures related to the small loans these borrowers obtained from Respondents.
- C. In the Answer Pleading discussed in paragraph 1.4B, Respondent N. Tuazon did not deny that Respondents had failed to disclose terms of small loans to borrowers from at least July 2003 through October 28, 2004, but rather argued that such allegation was part and parcel with operating without a license and was already included in such charge.
- D. At the OAH adjudicative hearing discussed in paragraph 1.4C, Respondent N. Tuazon testified under oath that Respondents had failed to provide borrowers with statutorily required written agreements or written disclosures during the course of making small loans.²
- 1.7 Making Small Loans in Excess of Statutory Maximum. Respondents have provided borrowers with small loans with aggregated principal exceeding seven hundred dollars (\$700.00) at any one time.

² TR P 149 LN 25 - P 150 LN 9, TR P 162 LN 14 - P 163 LN 2, TR P 182 LN 22 - P 183 LN 6.

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¹ Transcript (TR) Page (P) 139 Line (LN) 24 - P 140 LN 8, TR P 142 LN 2-15, TR P 181 LN 2-20.

A.	Upon review of the small loan files discussed in paragraph 1.5A, at least forty-three (43)
borrowers ha	d small loans due to Respondents with aggregated principal exceeding seven hundred dollars
(\$700.00) as	of November 2, 2004. At least fourteen (14) of these borrowers had small loans due to
Respondents	with aggregated principal of one thousand four hundred dollars (\$1,400.00) or more (twice the
statutory limi	it), and at least eight (8) of these borrowers had small loans due to Respondents with aggregated
principal of t	wo thousand dollars (\$2,000.00) or more (nearly three times the statutory limit). The highest
aggregated p	rincipal balance of any of these borrowers exceeded four thousand two hundred dollars
(\$4,200.00).	

- B. At least seven (7) borrowers have provided the Department with declarations that Respondents provided them with small loans with aggregated principal exceeding seven hundred dollars (\$700.00) at any one time.
- C. In the Answer Pleading discussed in paragraph 1.4B, Respondent N. Tuazon did not deny that Respondents had made small loans in excess of the statutory maximum from at least July 2003 through October 28, 2004, but rather argued that such allegation was part and parcel with operating without a license and was already included in such charge.
- D. At the OAH adjudicative hearing discussed in paragraph 1.4C, Respondent N. Tuazon testified under oath that Respondents had provided borrowers with small loans with aggregated principal exceeding seven hundred dollars (\$700.00) at any one time.³
- 1.8 Charging Interest or Fees on Small Loans in Excess of Statutory Maximum. Respondents have charged interest or fees in the aggregate exceeding fifteen percent (15%) of the first five hundred dollars (\$500.00) of aggregated principal and ten percent (10%) of the next two hundred dollars (\$200.00) of aggregated principal of small loans outstanding at any one time.
- A. Upon review of the small loan files discussed in paragraph 1.5A, at least fifty-seven (57) borrowers had small loans outstanding with Respondents where interest or fees were being charged that, in the

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³ TR P 145 LN 17 – P 146 LN 14, TR P 150 LN 17-21, TR P 181 LN 21 – P 182 LN 7.

aggregate, exceeded fifteen percent (15%) of the first five hundred dollars (\$500.00) of aggregated principal and ten percent (10%) of the next two hundred dollars (\$200.00) of aggregated principal outstanding as of November 2, 2004.

- B. At least eight (8) borrowers have provided the Department with declarations that Respondents charged them interest or fees in the aggregate exceeding fifteen percent (15%) of the first five hundred dollars (\$500.00) of aggregated principal and ten percent (10%) of the next two hundred dollars (\$200.00) of aggregated principal of small loans outstanding at any one time.
- C. In the Answer Pleading discussed in paragraph 1.4B, Respondent N. Tuazon did not deny that Respondents had charged interest on small loans in excess of the statutory maximum from at least July 2003 through October 28, 2004, but rather argued that such allegation was part and parcel with operating without a license and was already included in such charge.
- D. At the OAH adjudicative hearing discussed in paragraph 1.4C, Respondent N. Tuazon testified under oath that Respondents had charged interest or fees in the aggregate exceeding fifteen percent (15%) of the first five hundred dollars (\$500.00) of aggregated principal and ten percent (10%) of the next two hundred dollars (\$200.00) of aggregated principal of small loans outstanding at any one time.⁴
- **1.9** Accepting Multiple Postdated Checks. Respondents have accepted more than one postdated check per small loan as security for the small loan.
- A. Upon review of the small loan files discussed in paragraph 1.5A, at least sixteen (16) borrowers had provided two (2) or more postdated checks as security for their small loans outstanding as of November 2, 2004.
- B. At least one (1) borrower has provided the Department with a declaration that Respondents requested that the borrower provide two (2) postdated checks as security for a small loan.
- 1.10 Small Loans Repaid with Proceeds of Successive Small Loans (Rolling). Respondents have allowed borrowers to extend existing small loans by paying the interest portion of their small loan balance when the

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⁴ TR P 147 LN 1-5, TR P 150 LN 22-25.

small loan was due and either allowing Respondents to change the date on their post dated check to a later date or exchanging their post dated check for a new check post dated to a later date than the original, effectively allowing borrowers to repay small loans with proceeds from successive small loans. This practice is commonly referred to as rolling loans.

- A. Upon review of the small loan files discussed in paragraph 1.5A and the loan activity schedules discussed in paragraph 1.5B, at least twenty (20) borrowers were allowed to repay small loans with proceeds from successive small loans from April 2004 through November 2, 2004. During this period, these twenty (20) borrowers extended small loans with aggregated principal balances ranging from one hundred dollars (\$100.00) to four thousand dollars (\$4,000.00), each making between eight (8) and fourteen (14) interest-only payments cumulatively totaling thirty-six thousand nine hundred forty-one dollars (\$36,941.00). As of November 2, 2004, each of these twenty (20) borrowers still had outstanding small loans due to Respondents, with cumulative principal balances of twenty-three thousand six hundred fifty dollars (\$23,650.00).
- B. At least ten (10) borrowers have provided the Department with declarations that Respondents allowed them to extend their existing small loans by paying the interest portion of their small loan balance when the small loan was due and either allowing Respondents to change the date on their post dated check to a later date or exchanging their post dated check for a new check post dated to a later date than the original.
- C. In the Answer Pleading discussed in paragraph 1.4B, Respondent N. Tuazon did not deny that Respondents had allowed borrowers to repay small loans with the proceeds from successive small loans from at least July 2003 through October 28, 2004, but rather argued that such allegation was part and parcel with operating without a license and was already included in such charge.
- D. At the OAH adjudicative hearing discussed in paragraph 1.4C, Respondent N. Tuazon testified under oath that Respondents had allowed borrowers to extend their existing small loans by paying the interest portion of their small loan balance when the small loan was due, but under his understanding of the Act "I have not violated [the Act] by just accepting the interest and then [giving] the borrower another term of two weeks

because this one, as defined, what is prohibited, and I do not fall in it.⁵" Respondent N. Tuazon further testified that complying with the Act's prohibition on rolling loans "is like playing games⁶" and Respondents "appeared ridiculous⁷" if they required borrowers to pay their entire small loan balance before getting a new small loan.⁸

1.11 Charging Fees on Delinquent Small Loans in Excess of Statutory Maximum. When Respondents have taken civil action to collect on delinquent small loans, which generally involved checks that have been dishonored, Respondents have charged borrowers fees in excess of: (1) a one-time fee up to twenty-five dollars (\$25.00) where a borrower's check has been returned unpaid by the financial institution upon which it is drawn;

RCW 62A.3-515 (the lesser of forty dollars (\$40.00) or the face amount of the check) but not attorney's fees or

and (2) where civil action is taken under Title 62A RCW, the allowable cost of collection as allowed under

A. Pursuant to the subpoena discussed in paragraph 1.5A, Department personnel obtained documents related to at least fifty (50) Writs of Garnishment filed by attorneys acting as third-party collectors

on behalf of Respondents to collect on Small Claims judgments against small loan borrowers. At least nine (9)

of these Writs of Garnishment included fees for items such as: pre-collection and post-collection interest; Writ

application filing fees; postage; and garnishing attorney fees. The fees in these nine (9) cases totaled over one

thousand dollars (\$1,000.00), in addition to the fees allowed by the Act discussed above.

any other interest or damages as allowed under RCW 62A.3-515.

B. From March 2004 through October 2004, Respondents deposited checks from attorneys acting as third party collectors totaling almost three thousand five hundred dollars (\$3,500.00) into their operating

account at Bank of America, NA.

1.12 Charging Fees on Small Loan Payment Plans in Excess of Statutory Maximum. When

Respondents have set up small loan payment plans with borrowers, Respondents have charged borrowers fees in excess of: (1) a one-time fee up to twenty-five dollars (\$25.00) where a borrower's check has been returned

unpaid by the financial institution upon which it is drawn; and (2) a one-time payment plan fee up to fifteen

⁵ TR P 183 LN 9-13.

⁶ TR P 151 LN 8.

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TR P 151 LN 9-10.

⁸ TR P 148 LN 10 – P 149 LN 24, TR P 151 LN 1-15, TR P 183 LN 7-13.

STATEMENT OF CHARGES

C-04-218-05-SC01

Cash USA, Inc. and Nilo Tuazon and Marita Tuazon

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percent (15%) of the first five hundred dollars (\$500.00) of aggregated principal and ten percent (10%) of the next two hundred dollars (\$200.00) of aggregated principal; and (3) a one-time payment plan default fee of twenty-five dollars (\$25.00) where a borrower defaults on the payment plan (a borrower may not be charged any fee for any dishonored check accepted as payment under the payment plan).

- A. Pursuant to the subpoena discussed in paragraph 1.5A, Department personnel obtained documents related to at least twenty-seven (27) payment plans Respondent entered into with borrowers for their small loans from January 2004 through October 2004. According to these documents:
 - four (4) of the payment plans not involving dishonored checks added fees ranging from one hundred thirty-five dollars (\$135.00) to seven hundred dollars (\$700.00) to the outstanding small loan balance;
 - four (4) of the payment plans involving dishonored checks added fees ranging from one hundred thirty-one dollars (\$131.00) to two hundred thirty-six dollars (\$236.00) to the outstanding small loan balance;
 - three (3) of the payment plans contained provisions for the payment of interest at a rate of two percent (2%) per month until the completion of the payments;
 - all twenty-seven (27) of the payment plans contained provisions for a penalty payable to Respondents in the event the borrowers failed to pay any single installment due under the plan, twenty-three (23) provisions were for a penalty ranging from one hundred dollars (\$100.00) to five hundred dollars (\$500.00) and four (4) provisions were for a penalty of twenty-five percent (25%) of the outstanding payment plan balance.
- В. At least one (1) borrower has provided the Department with a declaration that Respondents charged a three hundred twenty-five dollar (\$325.00) fee to set up a payment plan for the outstanding two thousand dollar (\$2,000.00) principal balance of the borrower's small loan. The terms of the payment plan included a five hundred dollar (\$500.00) fee payable to Respondents in the event the borrower failed to pay any single installment due under the plan.
- C. At the OAH adjudicative hearing discussed in paragraph 1.4C, Respondent N. Tuazon testified under oath that Respondents had allowed borrowers to enter into payment plans for the repayment of their small loans and that such payment plans, including the payment plan for the borrower discussed in paragraph 1.12B, contained no provision for the payment of interest.9

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TR P 159 LN 4 - P 160 LN 1.

1.13 Violating an Order. Respondents violated the TCD issued by the Department on November 2, 2004, discussed in paragraph 1.4.

A. On November 9, 2004, James R. Brusselback (Brusselback), then Supervisor of the Investigation and Enforcement Section of the Department, received a voicemail from Respondent N. Tuazon requesting the return of some checks and loan folders, provided to the Department pursuant to the subpoena discussed in paragraph 1.5A, to facilitate the redemption of such checks by borrowers. On November 9, 2004, Brusselback sent a letter via telefacismile and overnight mail to Respondent N. Tuazon clarifying that the TCD ordered Respondents to immediately cease and desist from any and all check cashing/selling and small loan activity, including the acceptance of interest on existing small loans and the rolling of existing small loans. On November 10, 2004, Respondent N. Tuazon left Brusselback the following voicemail message:

- "Hello there James, uh, this is, uh, Nilo from Cash USA. I got your fax, uh, message and I am sorry for this because I thought the, uh, cease and desist order only pertains to the granting of new and fresh loans. I did not know it also covered payments that are being made to us. So please be assured that with this notification we will not do so anymore. And then, uh, again, uh, please, uh, have our assurance that this will not happen anymore. So I look forward to your calling me on the, uh, PC that was told to me by Mark that may be available by Friday. So far as your letter is concerned, again I am assuring you that we will not do it anymore. Thank you."
- B. At least eight (8) borrowers provided the Department with declarations that, after November 2, 2004, Respondents were continuing to collect on their small loans and contact them to discuss payment arrangements.
- C. On December 3, 2004, the Superior Court for King County issued a Temporary Restraining Order and Order to Show Cause (TRO) after a hearing attended by Respondent N. Tuazon on behalf of all Respondents. The court found that irreparable harm would result to the public if Respondents continued conducting an unlicensed business as a check casher or seller in violation of the Act and engaging in check cashing or selling activities in violation of the Act.
- D. At least two (2) borrowers provided the Department with declarations that, after December 3, 2004, Respondents were continuing to collect on their small loans and contact them to discuss payment arrangements.

On January 4, 2005, the Superior Court for King County issued an Order Granting Motion for E. Preliminary Injunction (Preliminary Injunction) after a hearing attended by Respondent N. Tuazon on behalf of all Respondents. The Preliminary Injunction enjoined Respondents from doing business as a check casher or seller as defined in the Act or engaging in any check cashing or selling activities as defined in the Act.

On January 13, 2005, at the OAH adjudicative hearing discussed in paragraph 1.4C, F. Respondent N. Tuazon testified under oath that:

- Respondents collected money from small loan borrowers after the issuance of the TCD¹⁰ because "...it is not a crime nor against the law to collect or to be paid payments from my borrowers because I read the order, cease and desist order, as not having contained a specific provision that I should forego totally with the payments of my borrowers¹¹ ...nowhere in the order does it say I should not even accept nor even attempt. It is not specific, it is not written in black and white that I am forbidden and prohibited from accepting money or payments¹²...I understand [the TCD] to mean no fresh and new loans should be done by me. That is my interpretation of that order¹³;" and
- Respondents collected money from small loan borrowers after receiving Brusselback's letter, and after Respondent N. Tuazon left Brusselback the voicemail message 14, both discussed in paragraph 1.13A, because "...later on, after I read the order, I have changed my mind or my decision on it because the order, which is the controlling one, not what I said to Mr. Brusselback, is the one to be followed. And if you follow the order, there is no express prohibition not to even accept or even attempt to collect payments¹⁵;" and
- Respondents collected money from small loan borrowers after the issuance of the TRO¹⁶ because "...the order contained in the cease and desist order has no specific order for me not to accept payments nor even to attempt collection¹⁷, and if Respondents had stopped collecting money from small loan borrowers after the issuance of the TRO, "[a] ridiculous situation arises, that if I am prevented from even accepting payments from existing borrowers¹⁸;" and
- Respondents collected money from small loan borrowers after the issuance of the Preliminary Injunction¹⁹ because "...the order does not expressly prohibit me, and [the Department's conclusion that I am prohibited is just an inference by reading in between the lines of the order because the order does not so speak²⁰...I am not prohibited by the order. Neither is it against the law or a crime to be collecting on payments from borrowers²¹;" and

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<sup>10</sup> TR P 152 LN 4 – P 154 LN 3, TR P 183 LN 14 – P 184 LN 15, TR P 187 LN 3-20.
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¹¹ TR P 152 LN 22 – P 153 LN 1.

¹² TR P 153 LN 25 – P 154 LN 3.

¹³ TR P 187 LN 6-7.

¹⁴ TR P 187 LN 21 – P 189 LN 10.

¹⁵ TR P 188 LN 21 – P 189 LN 1.

¹⁶ TR P 153 LN 2 – P 154 LN 3.

¹⁷ TR P 153 LN 7-10.

¹⁸ TR P 153 LN 15-17.

¹⁹ TR P 154 LN 17 – P 155 LN 22.

²⁰ TR P 154 LN 22-25.

²¹ TR P 155 LN 20-22.

- Respondents were keeping the money they collected from small loan borrowers after the issuance of the TCD²² because "That is my money, to begin with. Of course, I keep it, because that is my money. I have not harmed anybody when they pay me because that, in the first place, is my money²³;" and
 - as for applying the money Respondents collected from small loan borrowers after the issuance of the TCD²⁴, "...some are interest, some are principal because that indicate there this is a payment for the principal. Some say it is a payment for the interest. So it depends on the paying how he wants his money or his payment applied²⁵;" and
 - as for discussions with small loan borrowers regarding the status of Respondents' license application with the Department after the issuance of the TCD²⁶, "I have not told them anything about licensing. I do not want them to be alarmed because, again, there is that thought, that if the department will give me another chance, I don't like to lose them. I could hunt them back as customers.²⁷"
- G. On February 14, 2005, ALJ Mentzer issued the Initial Order discussed in paragraph 1.4D, ordering that the provisions of the TCD shall remain in effect pending issuance and final resolution of a Statement of Charges in this matter.
- H. On February 17, 2005, applications for writs of garnishment were filed in at least two of the Small Claims discussed in paragraph 1.5F. On February 24, 2005, requests were filed to transfer at least two of the Small Claims discussed in paragraph 1.5F to Civil Dockets (a preliminary step for collecting on a Small Claim judgment).
- **1.14 On-Going Investigation:** The Department's investigation into the alleged violations of the Act by Respondents continues to date.

II. GROUNDS FOR ENTRY OF ORDER

2.1 Definition of Check Casher. Pursuant to RCW 31.45.010(5), a "Check Casher" is defined as an individual, partnership, unincorporated association, or corporation that, for compensation, engages, in whole or in part, in the business of cashing checks, drafts, money orders, or other commercial paper serving the same purpose.

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²² TR P 157 LN 9-14.

²³ TR P 157 LN 11-14.

²⁴ TR P 157 LN 17-23.

²⁵ TR P 157 LN 19-23.

²⁶ TR P 165 LN 5-14.

²⁷ TR P 165 LN 10-14.

2.2	Definition of Licensee. Pursuant to RCW 31.45.010(12), a "Licensee" is defined as a check casher of
seller li	censed by the director to engage in business in accordance with the Act. For the purpose of the
enforce	ment powers of the Act, including the power to issue cease and desist orders under RCW 31.45.110,
"license	ee" also means a check casher or seller who fails to obtain the license required by the Act.

- **2.3 Definition of Small Loan.** Pursuant to RCW 31.45.010(19), a "Small Loan" is defined as a loan up to the maximum amount and for a period of time up to the maximum term specified in RCW 31.45.073. (See paragraph 2.7).
- 2.4 Check Casher License Required. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.030(1) for engaging in the business of a check casher without first obtaining a license from the Director.
- 2.5 Small Loan Endorsement Required. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.070 and RCW 31.45.073 for engaging in the business of making small loans without first obtaining a small loan endorsement from the Director.
- 2.6 Small Loan Disclosures Required. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.088(3), WAC 208-630-065, WAC 208-630-068 and WAC 208-630-080(3) for failing to provide disclosures to small loan borrowers including the terms of the small loan, the principal amount of the small loan, the total of payments of the small loan, the fee or interest rate charged by the licensee on the small loan, and the annual percentage rate resulting from this fee or interest rate.
- 2.7 Statutory Maximum Principal Amount of Small Loan. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.073(2) for making small loans with aggregated principal exceeding seven hundred dollars (\$700.00) at any one time.
- 2.8 Statutory Maximum Interest or Fees on Small Loan. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.073(3) for charging interest or fees in the aggregate exceeding fifteen percent (15%) of the first five hundred dollars (\$500.00) of principal and ten percent (10%) of the next two hundred dollars (\$200.00) of principal of the small loans.

2.9	Acceptance of Multiple Postdated Checks.	Based on the Factual Allegations set forth in Section I
above,	Respondents are in apparent violation of RCW	31.45.073(4) for accepting more than one postdated
check	per small loan as security for the small loan.	

- 2.10 Small Loan Repaid with Proceeds of Another Small Loan. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.073(4) and WAC 208-630-085(2)(a) for redeeming post dated checks held as collateral for small loans with subsequent post dated checks, and for applying the proceeds of subsequent small loans to outstanding small loans.
- 2.11 Statutory Maximum Fees on Delinquent Small Loans. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.082 for charging fees on delinquent small loans in excess of: (1) a one-time fee as determined in rule by the director where a borrower's check has been returned unpaid by the financial institution upon which it is drawn; and (2) where civil action is taken under Title 62A RCW, the allowable cost of collection as allowed under RCW 62A.3-515 but not attorney's fees or any other interest or damages as allowed under RCW 62A.3-515. Pursuant to WAC 208-630-085(1)(b), the allowable one-time fee where a borrower's check has been returned unpaid by the financial institution upon which it is drawn is currently up to twenty-five dollars (\$25.00). Pursuant to RCW 62A.3-515(a), the allowable cost of collection is currently the lesser of forty dollars (\$40.00) or the face amount of the check.
- 2.12 Statutory Maximum Fees on Small Loan Payment Plans. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 31.45.084(1) for charging fees on small loan payment plans in excess of the fee or interest on the outstanding principal of the loan as allowed under RCW 31.45.073(3).
- 2.13 Investigation of License Application. Pursuant to RCW 31.45.040(1), the director shall conduct an investigation of the applicant to determine the financial responsibility, experience, character, and general fitness of the applicant. Pursuant to RCW 31.45.040(1)(b), prior to the issuance of a license the director must determine to his or her satisfaction that the applicant is financially responsible and appears to be able to conduct the business of cashing or selling checks or making small loans in an honest, fair, and efficient manner with the

confidence and trust of the community. Based on the Factual Allegations set forth in Section I above, the
Director has not determined to his satisfaction that Respondents are financially responsible and able to conduct
the business of cashing or selling checks or making small loans in an honest, fair, and efficient manner with the
confidence and trust of the community.

- **2.14 Authority to Deny License.** Pursuant to RCW 31.45.110(2)(a), the Director may deny a license application if a licensee or applicant is violating or has violated the Act including rules and orders, or commits any act or engages in conduct that demonstrates incompetence or untrustworthiness, or is a source of injury or loss to the public.
- 2.15 Authority to Impose Fine. Pursuant to RCW 31.45.110(2)(c), the Director may impose a fine, not to exceed one hundred dollars per day for each day's violation of the Act, on any licensee or applicant, or any director, officer, sole proprietor, partner, controlling person, or employee of a licensee or applicant, that is violating or has violated the Act including rules and orders, or commits any act or engages in conduct that demonstrates incompetence or untrustworthiness, or is a source of injury or loss to the public.
- **2.16 Authority to Order Restitution.** Pursuant to RCW 31.45.110(2)(d), the Director may order restitution to borrowers damaged by the licensee's violation of this chapter.
- 2.17 Authority to Remove and Ban from the Industry. Pursuant to RCW 31.45.110(2)(e), the Director may remove from office or ban from participation in the conduct of the affairs of any licensee any director, officer, sole proprietor, partner, controlling person, or employee of a licensee that is violating or has violated the Act including rules and orders, or commits any act or engages in conduct that demonstrates incompetence or untrustworthiness, or is a source of injury or loss to the public.
- **2.18** Authority to Charge Investigation Fee. Pursuant to RCW 31.45.050(1), RCW 31.45.100, WAC 208-630-020, WAC 208-630-023 and WAC 208-630-02303, upon completion of any investigation of the books and records of a licensee, the Director shall collect from the licensee the actual cost of the investigation. The investigation charge will be calculated at the rate of sixty-nine dollars and one cent (\$69.01) per hour that each staff person devoted to the investigation.

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STATEMENT OF CHARGES C-04-218-05-SC01

Cash USA, Inc. and Nilo Tuazon and Marita Tuazon

III. NOTICE OF INTENTION TO ENTER ORDER

Respondents' violations of the provisions of chapter 31.45 RCW and chapter 208-630 WAC, as set forth in the above Factual Allegations and Grounds for Entry of Order, constitute a basis for the entry of an Order under RCW 31.45.110 and RCW 31.45.200. Therefore, it is the Director's intention to ORDER that:

- 3.1 Respondent Cash USA, Inc.'s application for a license to conduct the business of a Check Casher with a Small Loan Endorsement be denied; and
- 3.2 Respondents Cash USA, Inc., Nilo Tuazon, and Marita Tuazon jointly and severally pay a fine of \$65,000.00 for:
 - Engaging in the business of a check casher making small loans without a check casher license with a small loan endorsement, calculated at \$100.00 per day for 383 days; and
 - Failing to disclose the terms of small loans to borrowers, calculated at \$75.00 per day for 30 days;
 - Making small loans in excess of the statutory maximum, calculated at \$100.00 per day for 30 days; c.
 - Charging interest or fees on small loans in excess of the statutory maximum, calculated at \$100.00 per day for 30 days; and
 - Accepting multiple postdated checks for small loans, calculated at \$75.00 per day for 30 days; and
 - Allowing small loans to be repaid with the proceeds of successive small loans, calculated at \$100.00 per day for 30 days; and
 - Charging fees on delinquent small loans in excess of the statutory maximum, calculated at \$100.00 per day for 30 days; and
 - h. Charging fees on small loan payment plans in excess of statutory maximum, calculated at \$100.00 per day for 30 days; and
 - Violating an Order of the Director, calculated at \$100.00 per day for 72 days; and
- Respondents Cash USA, Inc., Nilo Tuazon, and Marita Tuazon jointly and severally pay restitution to 3.3 all affected borrowers for:
 - any interest or fees collected on small loans originated without a license from July 2003 through the date of this order, including at least \$177,000.00 collected from borrowers between January 2004 and November 2, 2004 as discussed in paragraph 1.5B, and any interest or fees collected from borrowers after the issuance of the TCD as discussed in paragraph 1.13; and
 - any fees collected related to delinquent small loans originated without a license from July 2003 through the date of this order, including at least \$1,000.00 to the borrowers discussed in paragraph 1.11; and
 - any fees collected related to payment plans on small loans originated without a license, including the borrowers discussed in paragraph 1.12; and
- 3.4 Respondent Cash USA, Inc. be banned from participation in the conduct of the affairs of any check casher or seller subject to licensure by the Director, in any manner, for a period of ten (10) years; and
- Respondent Nilo Tuazon be banned from participation in the conduct of the affairs of any check casher 3.5 or seller subject to licensure by the Director, in any manner, for a period of ten (10) years; and
- Respondent Marita Tuazon be banned from participation in the conduct of the affairs of any check 3.6 casher or seller subject to licensure by the Director, in any manner, for a period of ten (10) years; and

3.7 Respondents Cash USA, Inc., Nilo Tuazon, and Marita Tuazon jointly and severally pay an investigation fee in the amount of \$15,015.52, calculated at \$69.01 per hour for two hundred ten (210) staff hours devoted to the investigation, less the fifteen (15) staff hours paid out of Respondents' application deposit, plus \$1,558.57 in expenses related to the investigation.

IV. AUTHORITY AND PROCEDURE

This Statement of Charges and Notice of Intention to Enter an Order to Deny License Application, Impose Fine, Order Restitution, Ban from Industry, and Collect Investigation Fee is entered pursuant to the provisions of RCW 31.45.110 and RCW 31.45.200, and is subject to the provisions of chapter 34.05 RCW (The Administrative Procedure Act). Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Statement of Charges and Notice of Intention to Enter an Order to Deny License Application, Impose Fine, Order Restitution, Ban from Industry, and Collect Investigation Fee.

Dated this 15th day of June, 2005.

CHUCK CROSS

Director

Division of Consumer Services Department of Financial Institutions

Presented by:

Mark T. Olson Financial Examiner

STATEMENT OF CHARGES C-04-218-05-SC01 Cash USA, Inc. and Nilo Tuazon and Marita Tuazon



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RCW 31.45.070 Licensee -- Permissible transactions -- Restrictions.

- (1) No licensee may engage in a loan business or the negotiation of loans or the discounting of notes, bills of exchange, checks, or other evidences of debt on the same premises where a check cashing or selling business is conducted, unless the licensee:
 - (a) Is conducting the activities of pawnbroker as defined in RCW 19.60.010:
 - (b) Is a properly licensed consumer loan company under chapter 31.04 RCW;
 - (c) Is conducting other lending activity permitted in the state of Washington; or
 - (d) Has a small loan endorsement.
- (2) Except as otherwise permitted in this chapter, no licensee may at any time cash or advance any moneys on a postdated check or draft. However, a licensee may cash a check payable on the first banking day following the date of cashing if:
- (a) The check is drawn by the United States, the state of Washington, or any political subdivision of the state, or by any department or agency of the state or its subdivisions; or
- (b) The check is a payroll check drawn by an employer to the order of its employee in payment for services performed by the employee.
- (3) Except as otherwise permitted in this chapter, no licensee may agree to hold a check or draft for later deposit. A licensee shall deposit all checks and drafts cashed by the licensee as soon as practicable.
- (4) No licensee may issue or cause to be issued any check, draft, or money order, or other commercial paper serving the same purpose, that is drawn upon the trust account of a licensee without concurrently receiving the full principal amount, in cash, or by check, draft, or money order from a third party believed to be valid.
- (5) No licensee may advertise, print, display, publish, distribute, or broadcast or cause or permit to be advertised, printed, displayed, published, distributed, or broadcast, any statement or representation that is false, misleading, or deceptive, or that omits material information, or that refers to the supervision of the licensee by the state of Washington or any department or official of the state.
- (6) Each licensee shall comply with all applicable federal statutes governing currency transaction reporting.

[2003 c 86 § 7; 1995 c 18 § 7; 1994 c 92 § 280; 1991 c 355 § 7.]

RCW 31.45.073 Making small loans -- Endorsement required -- Termination date -- Maximum amount -- Interest --Fees -- Postdated check or draft as security.

- (1) No licensee may engage in the business of making small loans without first obtaining a small loan endorsement to its license from the director in accordance with this chapter. An endorsement will be required for each location where a licensee engages in the business of making small loans, but a small loan endorsement may authorize a licensee to make small loans at a location different than the licensed locations where it cashes or sells checks. A licensee may have more than one endorsement.
- (2) The termination date of a small loan may not exceed the origination date of that same small loan by more than fortyfive days, including weekends and holidays, unless the term of the loan is extended by agreement of both the borrower and the licensee and no additional fee or interest is charged. The maximum principal amount of any small loan, or the outstanding principal balances of all small loans made by a licensee to a single borrower at any one time, may not exceed seven hundred dollars.
- (3) A licensee that has obtained the required small loan endorsement may charge interest or fees for small loans not to exceed in the aggregate fifteen percent of the first five hundred dollars of principal. If the principal exceeds five hundred dollars, a licensee may charge interest or fees not to exceed in the aggregate ten percent of that portion of the principal in excess of five hundred dollars. If a licensee makes more than one loan to a single borrower, and the aggregated principal of all loans made to that borrower exceeds five hundred dollars at any one time, the licensee may charge interest or fees not to exceed in the aggregate ten percent on that portion of the aggregated principal of all loans at any one time that is in excess

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Appendix - Pertinent Check Casher and Seller Statutes & Rules

(3) When making a small loan, each licensee shall disclose to the borrower the terms of the small loan, including the

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on the small loan, and the annual percentage rate resulting from this fee or interest rate.

principal amount of the small loan, the total of payments of the small loan, the fee or interest rate charged by the licensee

[2003 c 86 § 14.]

Appendix - Pertinent Check Casher and Seller Statutes &

DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200 (360) 902-8795

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Appendix – Pertinent Check Casher and Seller Statutes & Rules

RCW 31.45.100 Examination or investigation -- Director's authority -- Costs.

The director or the director's designee may at any time examine and investigate the business and examine the books, accounts, records, and files, or other information, wherever located, of any licensee or person who the director has reason to believe is engaging in the business governed by this chapter. For these purposes, the director or the director's designee may require the attendance of and examine under oath all persons whose testimony may be required about the business or the subject matter of the investigation. The director or the director's designee may require the production of original books, accounts, records, files, or other information, or may make copies of such original books, accounts, records, files, or other information. The director or the director's designee may issue a subpoena or subpoena duces tecum requiring attendance and testimony, or the production of the books, accounts, records, files, or other information. The director shall collect from the licensee the actual cost of the examination or investigation.

[2003 c 86 § 16; 1994 c 92 § 283; 1991 c 355 § 10.]

RCW 31.45.110 Violations or unsound financial practices -- Statement of charges -- Hearing -- Sanctions -- Director's authority.

- (1) The director may issue and serve upon a licensee or applicant a statement of charges if, in the opinion of the director, any licensee or applicant:
- (a) Is engaging or has engaged in an unsafe or unsound financial practice in conducting the business of a check seller governed by this chapter;
- (b) Is violating or has violated this chapter, including rules, orders, or subpoenas, any rule adopted under chapter 86, Laws of 2003, any order issued under chapter 86, Laws of 2003, any subpoena issued under chapter 86, Laws of 2003, or any condition imposed in writing by the director or the director's designee in connection with the granting of any application or other request by the licensee or any written agreement made with the director;
- (c) Is about to do the acts prohibited in (a) or (b) of this subsection when the opinion that the threat exists is based upon reasonable cause;
- (d) Obtains a license by means of fraud, misrepresentation, concealment, or through mistake or inadvertence of the director;
- (e) Provides false statements or omissions of material information on the application that, if known, would have allowed the director to deny the application for the original license;
 - (f) Fails to pay a fee required by the director or maintain the required bond;
- (g) Commits a crime against the laws of the state of Washington or any other state or government involving moral turpitude, financial misconduct, or dishonest dealings;
- (h) Knowingly commits or is a party to any material fraud, misrepresentation, concealment, conspiracy, collusion, trick, scheme, or device whereby any other person relying upon the word, representation, or conduct acts to his or her injury or damage;
 - (i) Converts any money or its equivalent to his or her own use or to the use of his or her principal or of any other person;
- (j) Fails, upon demand by the director or the director's designee, to disclose any information within his or her knowledge to, or to produce any document, book, or record in his or her possession for inspection of, the director or the director's designee;
- (k) Commits any act of fraudulent or dishonest dealing, and a certified copy of the final holding of any court, tribunal, agency, or administrative body of competent jurisdiction regarding that act is conclusive evidence in any hearing under this chapter; or

- (l) Commits an act or engages in conduct that demonstrates incompetence or untrustworthiness, or is a source of injury and loss to the public.
- (2) The statement of charges shall be issued under chapter 34.05 RCW. The director or the director's designee may impose the following sanctions against any licensee or applicant, or any director, officer, sole proprietor, partner, controlling person, or employee of a licensee or applicant:
 - (a) Deny, revoke, suspend, or condition the license;
- (b) Order the licensee to cease and desist from practices in violation of this chapter or practices that constitute unsafe and unsound financial practices in the sale of checks;
 - (c) Impose a fine not to exceed one hundred dollars per day for each day's violation of this chapter;
- (d) Order restitution to borrowers or other parties damaged by the licensee's violation of this chapter or take other affirmative action as necessary to comply with this chapter; and
- (e) Remove from office or ban from participation in the affairs of any licensee any director, officer, sole proprietor, partner, controlling person, or employee of a licensee.
- (3) The proceedings to impose the sanctions described in subsection (2) of this section, including any hearing or appeal of the statement of charges, are governed by chapter 34.05 RCW.

Unless the licensee personally appears at the hearing or is represented by a duly authorized representative, the licensee is deemed to have consented to the statement of charges and the sanctions imposed in the statement of charges.

[2003 c 86 § 17; 1994 c 92 § 284; 1991 c 355 § 11.]

RCW 31.45.200 Director -- Broad administrative discretion.

The director has the power, and broad administrative discretion, to administer and interpret the provisions of this chapter to ensure the protection of the public.

[1994 c 92 § 291; 1991 c 355 § 20.]

RCW 62A.3-515 Checks dishonored by nonacceptance or nonpayment; liability for interest; rate; collection costs and attorneys' fees; satisfaction of claim.

- (a) If a check as defined in RCW 62A.3-104 is dishonored by nonacceptance or nonpayment, the payee or person entitled to enforce the check under RCW 62A.3-301 may collect a reasonable handling fee for each instrument. If the check is not paid within fifteen days and after the person entitled to enforce the check or the person's agent sends a notice of dishonor as provided by RCW 62A.3-520 to the drawer at the drawer's last known address, and if the instrument does not provide for the payment of interest or collection costs and attorneys' fees, the drawer of the instrument is liable for payment of interest at the rate of twelve percent per annum from the date of dishonor, and cost of collection not to exceed forty dollars or the face amount of the check, whichever is less, payable to the person entitled to enforce the check. In addition, in the event of court action on the check, the court, after notice and the expiration of the fifteen days, shall award reasonable attorneys' fees, and three times the face amount of the check or three hundred dollars, whichever is less, as part of the damages payable to the person enforcing the check. This section does not apply to an instrument that is dishonored by reason of a justifiable stop payment order.
- (b)(1) Subsequent to the commencement of an action on the check (subsection (a)) but prior to the hearing, the defendant may tender to the plaintiff as satisfaction of the claim, an amount of money equal to the face amount of the check, a reasonable handling fee, accrued interest, collection costs equal to the face amount of the check not to exceed forty dollars, and the incurred court costs, service costs, and statutory attorneys' fees.
 - (2) Nothing in this section precludes the right to commence action in a court under chapter 12.40 RCW for small claims.

[2000 c 215 § 1; 1995 c 187 § 1; 1993 c 229 § 67; 1991 c 168 § 1; 1986 c 128 § 1; 1981 c 254 § 1; 1969 c 62 § 1; 1967

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ex.s. c 23 § 1.]